

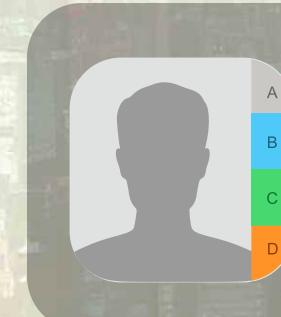
LET'S  
CONNECT  
COLLABORATE  
INNOVATE



# Edmund Situmorang

Chief Technology Officer  
& Head of Artificial Intelligence  
Trans Meta Teknologi

- AI Strategy, Solution Design and Implementation
- AI Talent Acquisition and Training



CLICK TO ADD  
TO CONTACTS



# Digital Transformation for a Sustainable Future

Leveraging IT for Environmental, Social,  
and Governance (ESG) Objectives

## ARTIFICIAL INTELLIGENCE

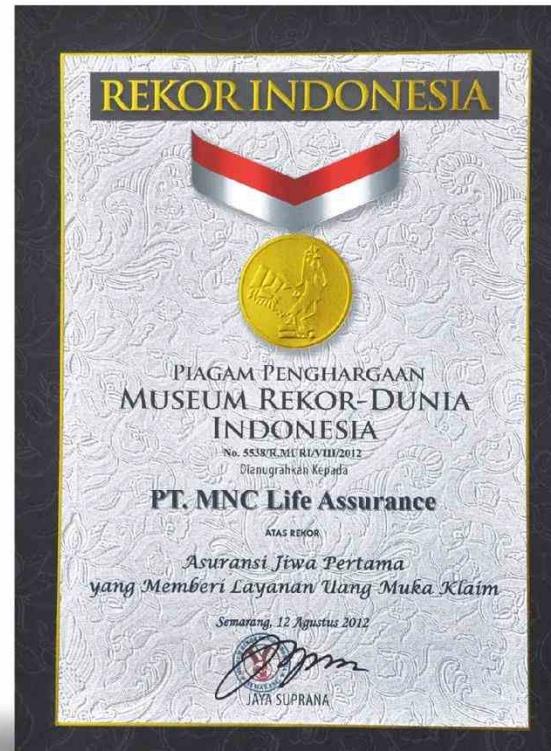
Learn it or you'll become the  
dinosaur soon

# AWARDS



# EDMUND SITUMORANG





STRATEGY IS ABOUT INNOVATION  
BEING AHEAD AND TRUSTED MARKET LEADER



# BENCHMARK SET SMART GOALS

YOU CAN'T IMPROVE WHAT YOU CAN'T MEASURE

Sprint 5 Apr - 19 Apr 22. We plan to do several backlog. Here the details :

No	Sprint	Project Desc	Business Owner	Priority
1	Danamas (Update flow Issued policy with e-certificate + Claim API + Deposit Dashboard)	To provide dashboard for Danamas to periodically check the deposit amount	Sales	P1 - on progress
2	Shopeepay (Claim API)	API integration with ASI for claim process	Sales	P1 - on progress
3	Nabila (Claim API)	To provide dashboard for Nabila to periodically check the deposit amount. API integration with ASI for claim process	Sales	P1 - on progress
4	Mitra Driver+ iteration 3 (customer portal to surrender request and endorsement of data changes via mobile phone) - UI, Integration, API	To provide surrender request and endorsement of data changes via mobile phone. UI and Integration API	Sales	P2 - on progress
5	Enhance Claim Portal-2 (Upload document more than 1 + Add Enhancement on current claim portal based on feedback from Sales new free text field for chronology + SLA) - UI claim portal	Enhance Claim Portal-2 (Upload document more than 1 + Add Enhancement on current claim portal based on feedback from Sales new free text field for chronology + SLA) - UI claim portal	Sales	P2 - on progress
6	Danamas recovery cicilan (API Doc for Danamas + API Development)	To enhance current API Credit Insurance for new product integration, according to API requirements from ASI	Sales	P3 - not yet

**WORK WITH SMALLER SMART GOALS**  
**AGILE WORK WITH SPRINTS**  
**ITERATIONS + CI**

**Specific, Measurable, Achievable, Relevant, and Time-Bound**

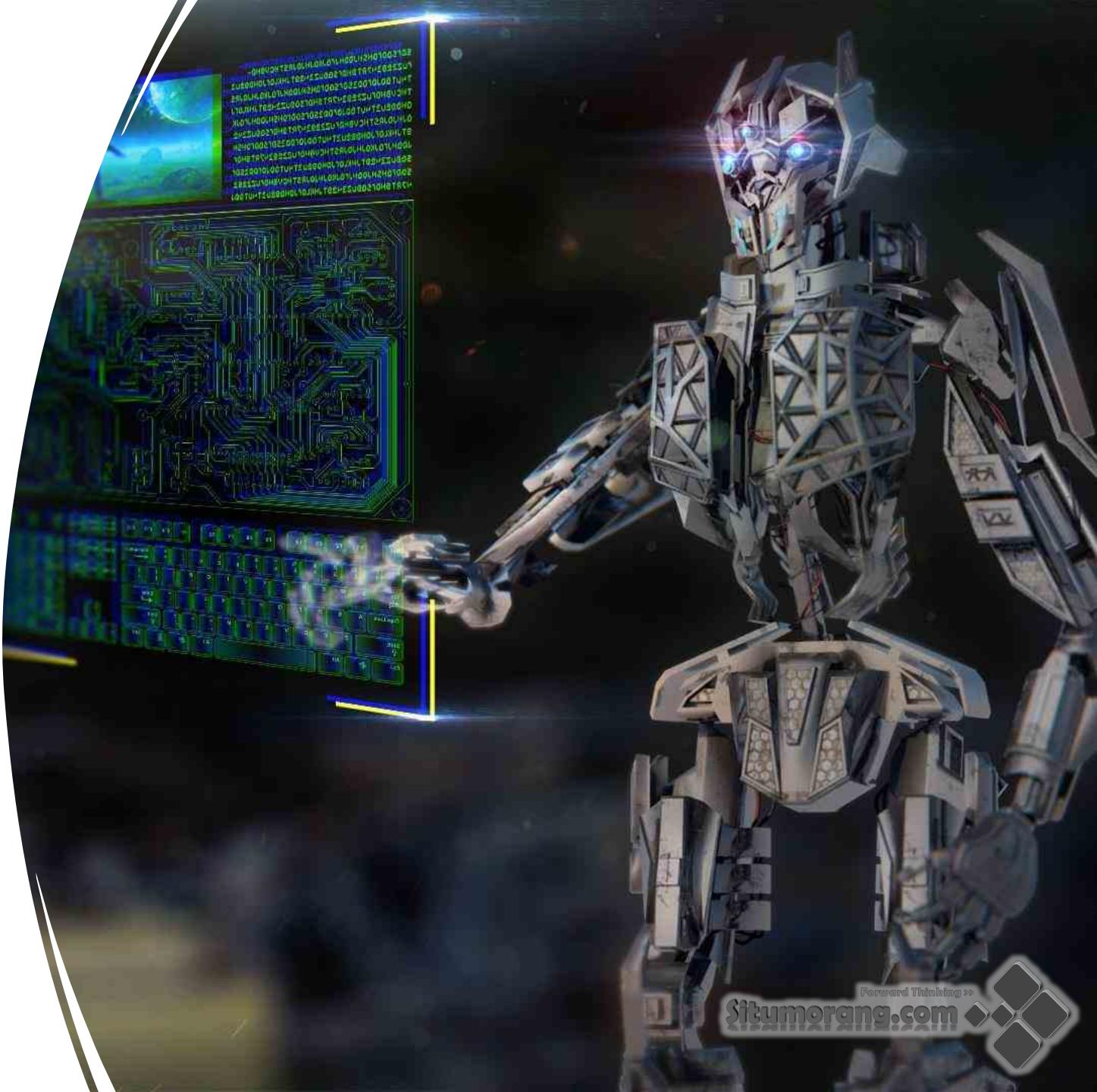


# WHY DIGITAL TRANSFORMATION?



# What are you doing to prepare for the future?

By 2023 Gartner predicts that 40% of infrastructure and operation teams in large enterprises will use AI-augmented automation, resulting in higher productivity.





# ARTIFICIAL INTELLIGENCE

Learn it or you'll become the  
dinosaur soon



# MARINE EYES

## Security

Drug Smuggling, Piracy, Stowaway, Theft



VESSEL PROXIMITY

## Bridge Activities

Lookout, Bridge Watch Level, Unattended Bridge, Unusual Behavior, Pilotage



PILOTING

## Maintenance

Planned vs Actual, Critical Equipment, Remote Guidance, Asset Utilization



MAINTENANCE

## Cargo Operations

Port Efficiency, Tank Cleaning, Unreported Stoppages, Stevedore Conduct



UNPLANNED STOPPAGE

## Safety

PPE Compliance, Unsafe Acts, Unsafe Conditions, Fire / Safety Rounds, Incident Management



SAFETY ROUND COMPLETE

## Environment

MARPOL Compliance, Use of OWS, Bunkering



BUNKERING ACTIVITY

# HONESTY IS THE BEST POLICY LAZINESS IS AN INFECTIOUS DISEASE

WE NEED HONEST  
PEOPLE WHO REALIZED  
THEIR INCAPABILITY  
AND ARE WILLING TO  
BE TRAINED

SEDIMENT POOL

**PERHATIAN...!!!**

**KAMI DARI PERSATUAN OJEK KALIBATA CITY  
MELARANG GO-JEK DAN GRAB BIKE  
MASUK KE DALAM KAWASAN KALIBATA CITY**

**By : KALIBATA CITY**

# PROGRESS ALWAYS WINS

**THE REAL PROBLEM WHY PEOPLE REFUSE CHANGE:**

- MOTOR BODONG**
- TIDAK PUNYA SIM**
- TAPI MAU DIBAYAR MAHAL**

**OJEK PANGKALAN VS OJOL**

Creativity

Leadership

Emotional  
Intelligence

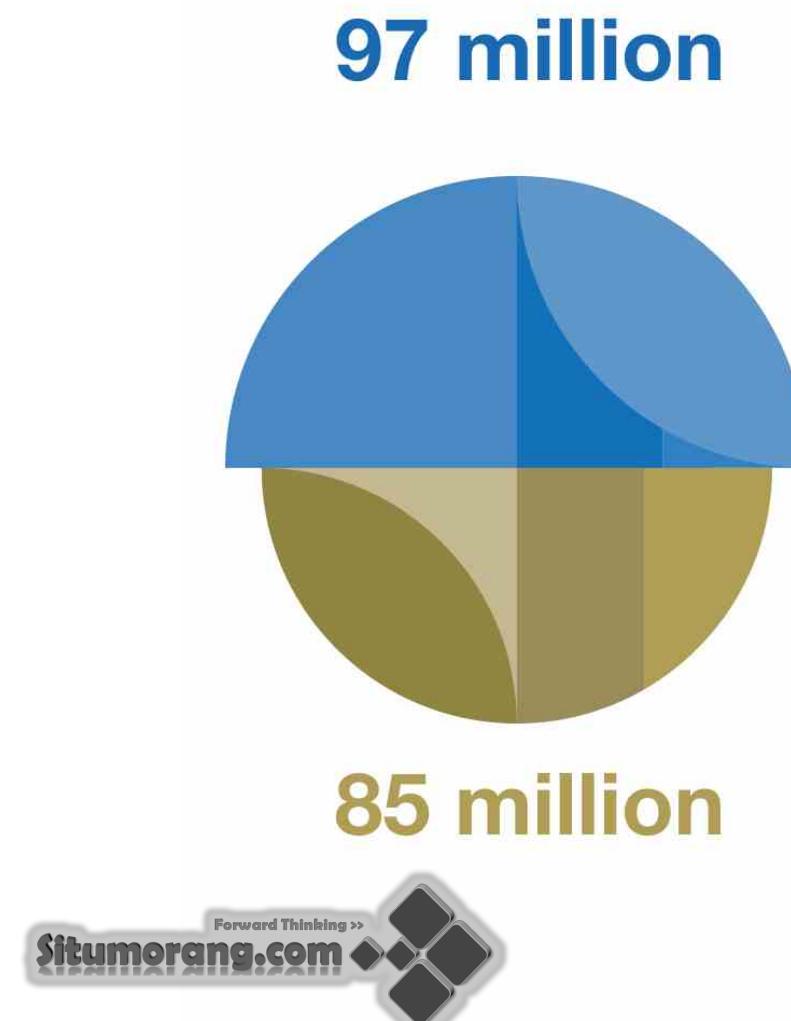
## Reskilling needs



AI will automate many repetitive and sometimes dangerous tasks like data entry and assembly line manufacturing. The technology will also change the nature of work for many other jobs, allowing workers to **focus on higher-value and higher-touch** tasks that often require interpersonal interactions. These newly enhanced jobs will create benefits for both businesses and individuals who will have **more time to be creative, strategic, and entrepreneurial.**

## Job landscape

By 2025, new jobs will emerge and others will be displaced by a shift in the division of labour between humans and machines, affecting:



### Growing job demand:

1. Data Analysts and Scientists
2. AI and Machine Learning Specialists
3. Big Data Specialists
4. Digital Marketing and Strategy Specialists
5. Process Automation Specialists
6. Business Development Professionals
7. Digital Transformation Specialists
8. Information Security Analysts
9. Software and Applications Developers
10. Internet of Things Specialists

### Decreasing job demand:

1. Data Entry Clerks
2. Administrative and Executive Secretaries
3. Accounting, Bookkeeping and Payroll Clerks
4. Accountants and Auditors
5. Assembly and Factory Workers
6. Business Services and Administration Managers
7. Client Information and Customer Service Workers
8. General and Operations Managers
9. Mechanics and Machinery Repairers
10. Material-Recording and Stock-Keeping Clerks



digital  
transformation  
plays a crucial role  
by optimizing  
processes,  
reducing waste,  
and driving  
innovation

# ESG & Sustainability



## Environmental Impact

Energy Efficiency, Waste Reduction, Carbon Footprint

## Social Responsibility

Employee well-being, Diversity and Inclusion

## Governance

Data transparency, compliance and reporting, Cybersecurity



Vodafone has implemented energy management systems across its network of mobile towers, resulting in a 15% reduction in energy consumption per site. This was achieved by leveraging IoT technology to monitor and optimize energy usage continuously ([Vodafone Group Sustainability Report, 2023](#)).

AT&T, through its energy efficiency initiatives, saved over 200 million kWh of electricity annually by deploying smart energy management systems across its telecommunications infrastructure ([AT&T ESG Report, 2022](#)).

# CALL TO ACTION

1. Identify Key ESG Areas Where IT Can Have the Most Impact
2. Invest in the Right Technologies
3. Pilot Projects
4. Engage Stakeholders
5. Leverage Data for Continuous Improvement



GCF Academy

Windmill

This document certifies that

**Edmund Situmorang**

has successfully achieved the certification

**DESIGN THINKING INNOVATION**

*Fundamentals*

September 27, 2023



GLOBAL  
**CIO**  
FORUM

Tushar Sahoo

Founder, Global CIO Forum



Sunny Gambhir

Designer-in-Chief, Windmill

Windmill

82968670

# DESIGN THINKING



Design thinking is a human centered and collaborative approach to problem solving, using a designed mindset to solve complex problems.

*Tim Brown (British Industrial Designer & President of IDEO)*



**Empathize:** Understand the needs, experiences, and emotions of the people for whom you are designing. This often involves user research, interviews, and observations.

**Define:** Clearly articulate the problem you want to solve. Based on the insights gained during the empathize stage, you define the problem from a human-centered perspective.

**Ideate:** Generate a wide range of ideas and potential solutions. This stage encourages creative thinking and brainstorming to explore various possibilities.

**Prototype:** Build simple, tangible representations of your ideas (prototypes) to explore potential solutions. These can be anything from sketches to models to digital prototypes, depending on the nature of the problem.

**Test:** Try out your prototypes with real users to gather feedback. This stage helps you understand what works, what doesn't, and how the solution can be improved.

# TRADITIONAL THINKING

VS

# DESIGN THINKING

Flawless planning

Enlightened trial & error

Scared of failing

Learn from failure

Rigorous analysis

Rigorous testing

Presentations

Lightweight experiments

Arms' length costumer research

Deep costumer immersion

Periodic

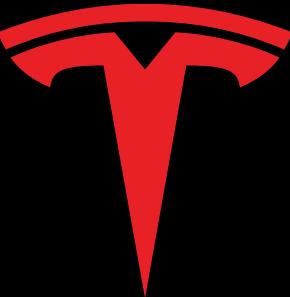
Continuous

Thinking

Doing

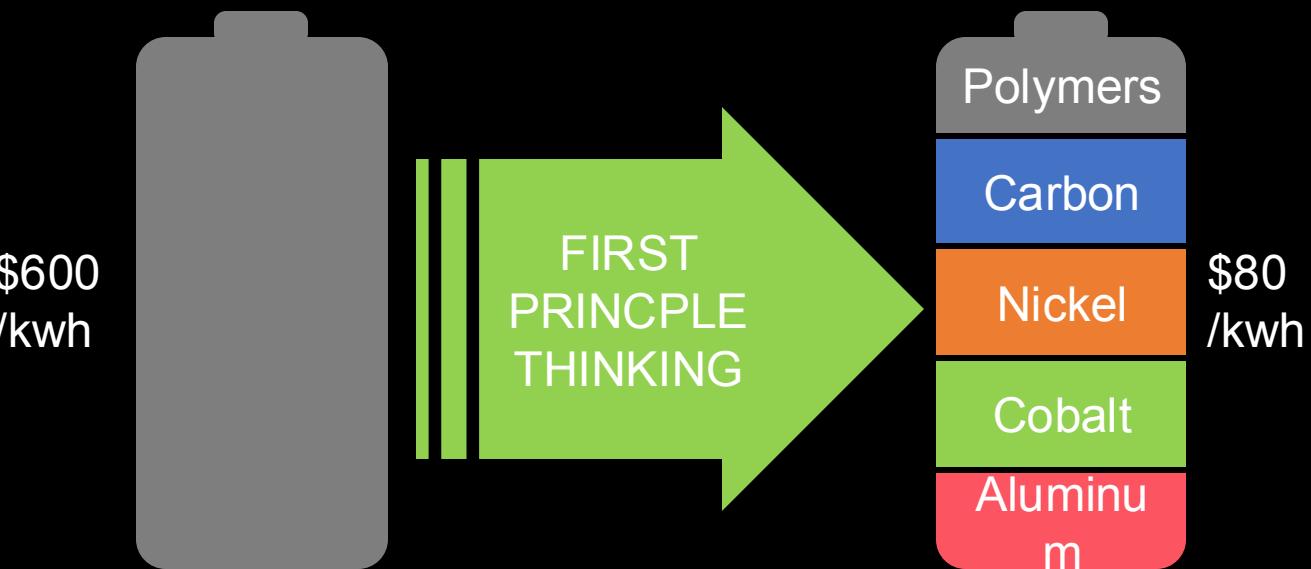


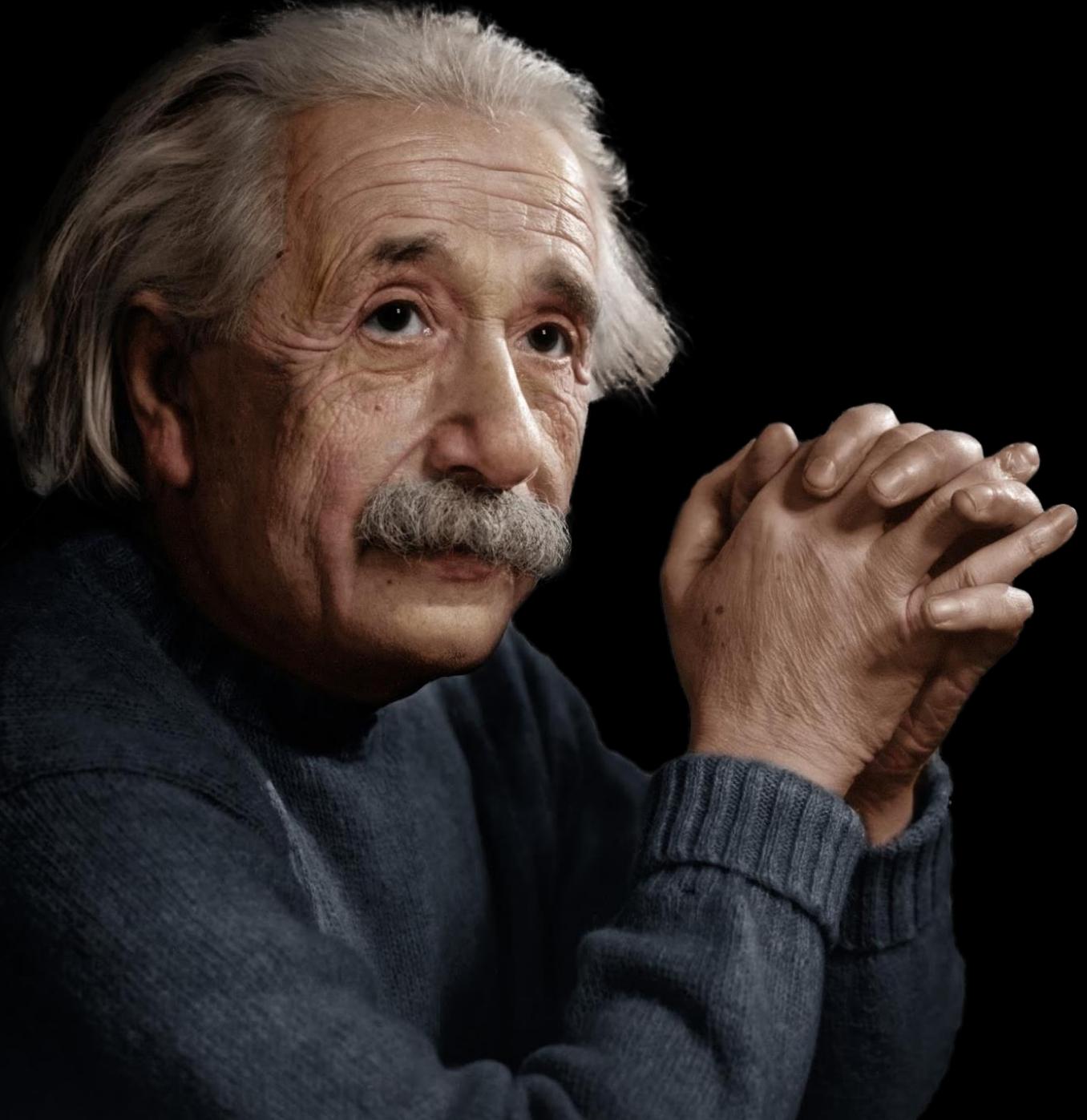
# Applications of First Principles Thinking



TESLA

"It is important to view knowledge as sort of semantic tree. Make sure you understand the fundamental principles, ie the trunk and big branches, before you get into the leaves/details or there is nothing for them to hang on to." - *Elon Musk*



A close-up, black and white portrait of Albert Einstein. He is shown from the chest up, wearing a dark, ribbed sweater. His hands are clasped together in front of him. He has his signature wild, grey hair and a full, grey beard. He is looking slightly to the right of the camera with a thoughtful expression.

Insanity is doing the  
same thing over and  
over and expecting  
different results.

“If I had an hour to  
solve a problem, I’d  
spend 55 minutes  
thinking about the  
problem and 5 minutes  
thinking about  
solutions.”

# Cook Vs Chef



Forward Thinking >>

**Situmorang.com**

# LAST THING TO DISRUPT

“In a world where everything is connected, where machines can talk, learn and mimic humans, a world where machines are employable, where performance is at its peak, innovation at its finest and job loss at its highest. There is only **one spot left** to transform and that is YOU.”

— Nicky Verd, [Disrupt Yourself Or Be Disrupted](#)



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